

RESULTS

CHALLENGE

Only 16% of Medicare Part B patients now receive Annual Wellness Visits (AWV), a vital way to identify care gaps and address them with enhanced preventative care plans before an avoidable emergency room visit or hospitalization. While providers acknowledge the importance of these visits, most practices are **overworked**. Most struggle to find the capacity to implement the many essential and time-consuming components of the process, such as population identification, outreach, and scheduling; patient communication and adoption; complete and accurate documentation and coding; and compliance.

IMPACT

Our partnering clinical practices, as shown below, experience effective and sustainable AWV and CCM programs.

Large Primary Practice in MA with 3,800 patients across 15 locations

- 95% monthly counseling completion rate (3610/3800)
- 100% reimbursement rate from CMS (\$158,840/mo)
- 99% retention rate (3762/3800)
- 50% reduction in readmission rate and ED admits

CCM Company in IL with 700 eligible, Spanish speaking patients

- 60% of contracted patients agreed to complete the AWV HRA over the phone
 - 40% of contacted patients asked to complete the entire AWV in the office
 - 98% of scheduled patients arrived for the office visit, supported through telephonic reminders one day before the appointment
 - 100% of the completed AWVs were successfully paid by CMS, resulting in \$49,392/annual revenue
- Growing Medical Center in Dallas, TX with 110**

patients

- 95% monthly counseling completion rate (105/110)
- 100% reimbursement rate from CMS (\$4,620/mo)
- 100% retention rate (110/110)

With Pathway Health Partners,

providers address care gaps and improve quality of care and compliance for Medicare Part B patient populations. Patients receive additional support for their preventative care plans, reducing hospital visits and enhancing the quality of life.



Pathway Health Partners has not only helped our practice generate substantial revenue, it's given our Medicare patients a whole new avenue for quality preventative care. It's truly a win-win for everyone.

Margi Thompson
Cornerstone Family Healthcare
Ardmore, Oklahoma



After considering several options for best supporting our Medicare patient's Annual Wellness Visit, we chose Pathway Health Partners based on their product's ease of use.

Kelly Hidde
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